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a program manager and attorney at the Insight Center. "Families need to bring in an extra \$10,000 to \$15,000 each year just to cover a basic basket of goods."

The most dramatic increases were for health care, child care and taxes. In the region, health care costs rose 35 percent in three years; child care rose 21 percent.

The study's thresholds are more than double the federal poverty level, a yardstick used to determine eligibility for many forms of public assistance. That formula, developed almost half a century ago, takes into account only the cost of food and annual inflation.

The federal poverty level for a family of four is \$22,350. That same amount applies everywhere in the country, whether it's high-cost San Francisco or Jackson, Miss.

"Families fall in a gap where they have too much income to qualify for benefits but clearly don't have enough income to cover all their basic needs on their own," said Chung Mejia.

The Self-Sufficiency Standard was developed in 1996 by University of Washington social scientist Diana Pearce to calculate the actual cost of people's needs in different areas. Many advocacy groups and academics are pushing for it to supplant the federal poverty level as a way to measure and understand poverty.

"This is a more realistic measure of economic need," Chung Mejia said. "If we recognize what it truly costs to make ends meet, we can do a better job in planning for the needs of low-income individuals."

Increasing income

At Mission Economic Development Agency/Plaza Adelante in San Francisco, special projects coordinator Eric Brewer Cuentes said the Self-Sufficiency Standard is key to judging the effectiveness of programs to help low-income clients increase their income through entrepreneurship. The agency is one of several United Way-backed Bay Area SparkPoint Centers for financial education and asset building.

"We help people to start their own businesses so eventually they can achieve the level of income identified through the Self-Sufficiency Standard," he said. "We want to make sure we can measure the impact our services have on our clients' lives."

MEDA is helping the Kumars with their store, which is located in a 159-square-foot storefront in the agency's building at Mission and 19th streets. Raju's salary as a church janitor and Simmi's as a part-time nanny have not kept pace with rising costs. Now they're pinning hopes on their new shop, but they will continue to work at their existing jobs, too.

In a tacit recognition of the current federal yardstick's shortcomings, this month the Census Department will release a new index, the Supplemental Poverty Measure, which factors in expenses like taxes, transportation and health care and allows for geographic variations. Balancing those extra expenses, it also will consider noncash sources of support such as food and housing subsidies in calculating income.

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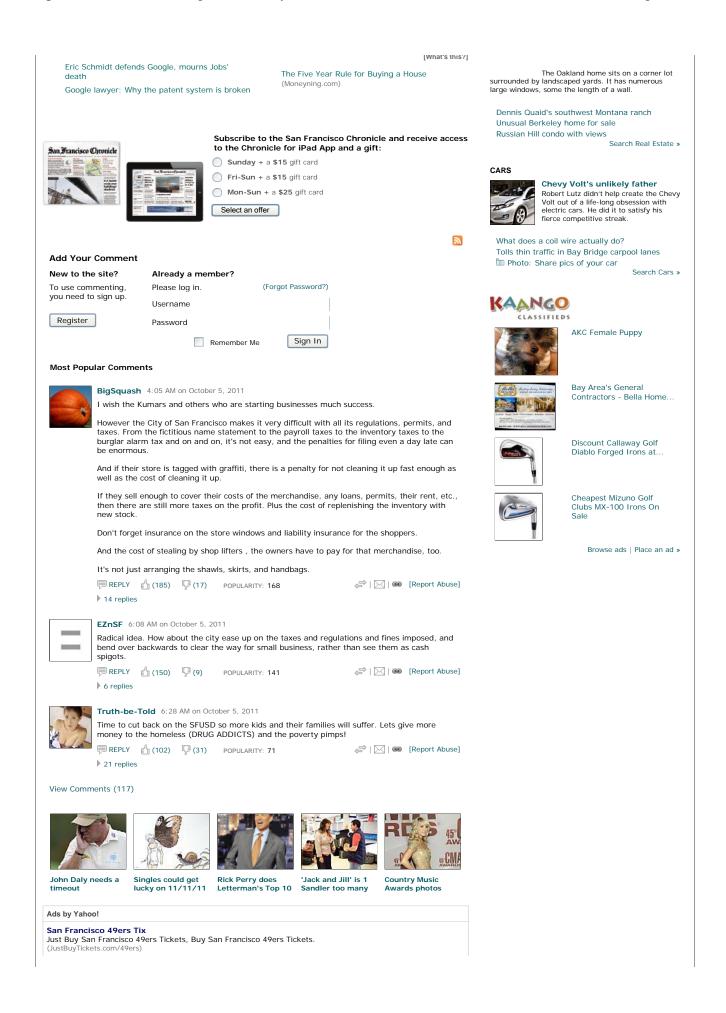


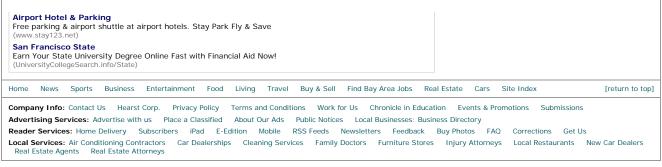
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